

# Every business is **UNIQUE**

**8Manage** can provide best combination of standard products & customization services



## Client, Sales & Service

8Manage provides marketing and sales automation, client and contact management, product and contract management, service automation and BI tools. It has one version dedicated to corporate client business and another one devoted to retail business.

## Business Projects

8Manage can be used for different types of business projects such as construction, professional service, OEM, BPO and IT. It can help you manage clients, contracts, projects, resources, deliverable quality, acceptance, billing-and-payment and profit-and-loss.

## Suppliers & Procurement

8Manage can help you manage supplier lifecycle, product catalog, sourcing, purchasing, warehouse & inventory, logistics, delivery quality, settlement, fixed asset, supplier portal, supplier & procurement analytics, report center, EDMS and external system interfaces. It can also help you avoid dark purchasing and costly procurement mistakes, and control risks.

## Resource Management

To truly understand what resources are available, you need easy access to a knowledge base that includes the availability, limitations, skills, and locations of all people in the company-wide repository. You can use 8Manage to achieve this, which will increase the potential for resource managers to assemble the best possible team, bringing together people with different skills and experience.

## WIP Financial Management

Work In Progress (WIP) Financial Mgt. is the real-time finance connectivity to your WIP workflows in demand chain, project portfolio, production and supply chain. WIP Financial Mgt. can provide you the incremental view on work progress, resource consumption, time & cost consumption and revenue earning at any given time. Without this complete and just-in-time information, it would be hard for you to determine estimation-to-complete with your newly devised methods even if you have above-average experience in the field. Many projects go wrong over and over again because they are vague in their status quo. In other words, WIP Financial Mgt. is the key in decision support -- no good information, no good decisions.